# AEREN-IP

(Recent Customer Comments)

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Information carried in this presentation to true & error-free, to the best of our knowledge.

#### Note:

Aeren strictly abide by NDA terms & conditions. Thus, we can only share feedback / references of clients whom we have written consent to do so.

# David Dailar

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Comments – In brief, I thought the search was very good. This was an important project and so I actually had 3 searches conducted. One was at £\*\*\* by another Indian company and was rubbish. Another was at £\*\*\*\* by a UK company and the other was yours, at £\*\*\*. I would say that yours was at least as good as the UK company search. Your results were pretty similar to theirs in terms of the most relevant documents found.

The quality of the search you carried out which was certainly as good as one costing twice as much. Providing a list of next-nearest documents (say another 5-10 publications) would just be useful to me in putting your results in context. I can imagine that other patent attorneys or non-professional clients would not want this, so I certainly don't think that you were wrong to limit your report in the way that you did.

Anyway, I will certainly use you again. I won't be using the other Indian company and I won't be using the UK company very often either, since their search was as good as yours but twice the cost.

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Thank you for the report of yesterday. The results are Satisfactory and I herewith OK you invoicing me USD \*\*\* with ref. to case no P81101607DK01M.

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Globally, I would say that our level of satisfaction for this report is favorable as you have provided some relevant documents. Highly appreciated is that for non-patent literature, you have provided relevant documents not only from scientific articles but also from instruction manuals or product descriptions which was really important for that topic. Also, we appreciate the variety and relevance of databases you have used for the search.

# Dr. Michael Sch Chief Pate

- VP. Assistant

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Thank you for the final search report and the executive summary, it fully meets my expectations.

The report looks fine and also the researcher comments I consider as helpful. I really like the format how the results are presented.

Many thanks for your helpful work done

### David Railev

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Comments -

Briefly, I thought it was very good. You found prior art that neither I nor the Chinese Patent Office found and I think that it would go together to form a reasonably strong inventive step attack at the EPO.

Califorr<sup>\*</sup>

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res.com

We were generally very pleased with your work – much better than one of your well-known competitors! We may have some more work for you shortly. I'll be in contact.

### Tria Davido

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I did carefully look through a few of the references and personally I was pleased. The primary cited reference did appear to me to be quite relevant (better than I had found) and the others showed at the least that the search was targeted at the right objective, which is no small matter. You

see, you can't always judge a search on the quality of the results.
Sometimes the art just isn't there, or sometimes people just get lucky. All you can really do is try to determine if he was trying to look for the right

thing.

I also liked the claim charts on the top two references. I really should do that myself but I usually put my energies into more searching.

Another thing I like about the report vs. a few I've had done for me in the past is that it's focused on compactly communicating relevant information rather than presenting a flashy appearance.

## A-L-CA F.-.

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Thanks for your email. We appreciated your search and your timeliness in turning around search results in such a short time frame. There were some references that were/are promising for discrete secondary aspects of the claims (e.g., dependent claims), but the results were not as useful for the independent claims. However, we also understand that there were additional challenges with this search due to the early priority date and that most of the strong references we had already located.

Thanks again for your efforts. We will keep you in mind for the next search.

California(US) - 65

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Thank you for the thorough search and report. We are very pleased with the results.

I have recommended your firm to some of my colleagues. I will also be in touch with additional projects.